



Management Occupational Outlook

Professionals in any industry looking to further their careers in a particular field will find many benefits of completing a Management course. Career opportunities for those with a management qualification include:

- Resort Manager
- Operations Manager
- Strategy Consultant
- Safety and Health Manager
- Governmental Affairs Manager
- Management Analyst
- Management Consultant
- Retail Sales Manager
- Business Development Management
- Independent Business Owner

Job Description and Responsibilities

Professionals with an Advanced Diploma in Management have an abundance of opportunities in the job market. No matter what industry one is interested in, furthering a career in the long-term is much easier with a management qualification. In order to stay competitive in the global marketplace, employers are looking for exceptional candidates who can lead teams within their organisation, take charge of multiple projects, and strategise and build a solid company.

General responsibilities of a management qualification include:

- Ensuring accounting procedures and protocol are followed according to company standards
- Working with human resources departments to ensure quality hiring practices
- Coordinating marketing and advertising initiatives according to company objectives
- Making use of information systems and technology to the business's advantage
- Overseeing production and strategising ways to improve efficiency
- Encouraging leadership and growth within the organisation
- Overseeing departments such as finance, retail, wholesale, and communications
- Identifying group and project managers within each department
- Using effective decision-making procedures and processes to keep the organisation running smoothly

Skills required

A qualification in management enable professionals to acquire a variety of skills including:

- Strong communication and leadership skills
- Ability to work on multiple projects and exercise effective time management
- Working with employees of different backgrounds and even cultures
- Exercising effective decision-making and critical thinking methods
- Strategic and tactical goal planning
- Leading employees and encouraging growth
- Taking control of business operations and ensuring sustainability
- Forecasting and predicting trends within the industry
- Analysing reports and consulting history records to make better decisions

Career Potential and Employment Prospects

The demand for highly trained and qualified professionals in international business offers a variety of career opportunities. Global business is growing rapidly, especially with the advances in technology and communications. In addition the basic knowledge about a country, the customs, culture, and business practices are even more important today. Salaries for those who pursue training within the field are considerably high across many domains, and those who specialise in global marketing and politics have the most favourable opportunities for employment.

The increasing demand of skilled professionals in the areas of management is only growing along with the rate of the global economy. More industries are looking for well-educated and knowledgeable professionals to lead their organisation, make effective business decisions, and forecast outcomes of various initiatives. The average annual rate for a management consultant is £30,000.