



**Diploma in Management (890) – Business Law**

<b>Prerequisites:</b> Basic business knowledge.	<b>Corequisites:</b> Completion of Certificate in Business Studies or equivalence.
<p><b>Aim:</b> The course includes an understanding of the court system at the local, government, and national level. Candidates will gain an understanding of contract law, their rights and responsibilities as citizens, utilisation of financial transactions, employment relationships, and the understanding of the regulations governing different types of business organisations. Other topics include developing a basic understanding and application of the uniform commercial code consisting of sales, commercial paper, law of agency, banking, letter of credit, bulk transfer, documents of title, investments and secured transactions, and a general understanding of business organisations, bankruptcy, and estates and trusts. Legal rights and social forces that shape government, business, and society and commercial paper are covered. Also covered are the law of real and personal property, bailments, creditors rights and secured transactions, agency and employment, insurance, partnerships and corporations, bankruptcy, and regulatory law, contracts, sales.</p>	
<b>Required Materials:</b> Recommended Learning Resources.	<b>Supplementary Materials:</b> Lecture notes and tutor extra reading recommendations.
<p><b>Special Requirements:</b> The course requires a combination of lectures, demonstrations and discussions.</p>	
<p><b>Intended Learning Outcomes:</b></p> <p>1 Understand the UK legal system</p> <p>2 Understand the UK court system</p> <p>3 Understand the law of torts</p> <p>4 Understand organisational formation of businesses</p> <p>5 Understand negotiable instruments</p> <p>6 Understand financial transaction</p>	<p><b>Assessment Criteria:</b></p> <p>1.1 Describe the need for laws 1.2 Describe the law of classifications 1.3 Analyse sources of law 1.4 Describe the Bill Act</p> <p>2.1 Describe doctrine of precedent 2.2 Describe specialist tribunals 2.3 Define statutory rules</p> <p>3.1 Give examples of intentional and unintentional torts 3.2 Describe tort of negligence 3.3 Analyse elements of the tort of defamation</p> <p>4.1 Define sole trader, partnership, company and trust 4.2 Identify taxes for the different organisational formations 4.3 Describe the liabilities for the different organisational formations 4.4 Describe the duties of directors 4.5 Describe rights of shareholders 4.6 Describe duties of a trustee</p> <p>5.1 Define <i>nemo dat</i> rule 5.2 Describe the advantages and disadvantages of the bill of exchange 5.3 Compare and contrast bill of exchange vs cheque</p> <p>6.1 Discuss company obligations and</p>

regulations		reporting requirements
		6.2 Analyse requirements of importing and exporting currency
		6.3 Describe international funds transfer methods
7	Analyse contract law	7.1 Describe the classifications of a contract
		7.2 Identify essential elements of a contract
		7.3 Define “limited capacity”
		7.4 Describe consent
		7.5 Describe duress
		7.6 Be able to express terms of contract statements
		7.7 Describe discharge of a contract
		7.8 Define speciality contracts
8	Understand property law; mortgages, leases and licences	8.1 Analyse the theory of tenure
		8.2 Compare and contrast lease vs licence
		8.3 Describe the different types of lease
		8.4 Describe the different types of tenancy
		8.5 Define bailment
9	Understand insurance law	9.1 Define an insurance contract
		9.2 Describe the fundamental principles of insurance law
		9.3 Identify the classes of insurance
		9.4 Identify the different types of insurance
10	Understand the sale of goods contract	10.1 Describe the sale of goods act
		10.2 Analyse rules regarding delivery
		10.3 Analyse shipping contracts
11	Understand consumer legislation. Define restrictive trade practices	11.1 Identify the Trade Practices Act
		11.2 Describe the difference between Trade Practices Act and Sale & Supply of Goods Act 1994
		11.3 Define a manufacturer’s liability
		11.4 Describe the powers of consumer council
		11.5 Define the role of consumer protection agencies
		11.6 Discuss consumer credit law
		11.7 Describe the competition and consumer commission
		11.8 Analyse covenants affecting competition
		11.9 Analyse price-fixing agreements
		11.10 Describe a credit policy
12	Understand intellectual property	12.1 Define copyright
		12.2 Analyse Copyright, Designs & Patent Act
		12.3 Analyse Trade Marks Act
13	Understand principal and agent	13.1 Define an agent. Describe the duties of an agent
		13.2 Analyse doctrine of undisclosed principal
		13.3 Describe the types of agents
14	Understand partnership and joint venture law	14.1 Define contents of a partnership agreement
		14.2 Define limitations of a partnership




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15	Understand Bankruptcy Law	14.3	Discuss partnership dissolution
		14.4	Define a joint venture
		15.1	Define the purpose of bankruptcy act
		15.2	Describe the advantages and disadvantages of creditors
		15.3	Describe the advantages and disadvantages of debtors
16	Understand employment law	15.4	Analyse the bankruptcy legislation amendment bill
		15.5	Describe reasons for bankruptcy
		16.1	Be able to create an employment contract
		16.2	Describe lawful and unlawful termination of employment
		16.3	Describe occupational health and safety
		16.4	Describe workplace relations law
17	Understand the law of marketing	16.5	Analyse statutory workplace relations bodies
		16.6	Describe industrial action and enforcement
		17.1	Describe the role of marketing
		17.2	Describe the external forces on the marketing mix
		17.3	Analyse the marketing laws
		17.4	Define product laws
		17.5	Define price laws
		17.6	Define promotion laws
18	Understand advertising law	17.7	Define “place” laws
		17.8	Describe UK food safety laws
		18.1	Define product packaging and labelling
		18.2	Describe the advantages and disadvantages of advertising
		18.3	Analyse the advertising standards board
		18.4	Define competition laws
		18.5	Define common law

### Recommended Learning Resources: Business Law

<b>Text Books</b>	<ul style="list-style-type: none"> <li>• Business Law by Denis Keenan , Sarah Riches. ISBN-10: 1405846976</li> <li>• Business Law by Ewan MacIntyre. ISBN-10: 1405872942</li> <li>• Business Law (Perfect Paperback) by Denis Keenan , Sarah Riches. ISBN-10: 0582893976</li> </ul>
<b>Study Manuals</b> 	BCE produced study packs
<b>CD ROM</b> 	Power-point slides
<b>Software</b> 	None

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