



### **Hospitality Occupational Outlook**

*Employers expect college graduates to be good learners, to think critically and solve problems, to communicate clearly, to be self-directed, and to work well with others. The new workplace also requires people to be knowledgeable about hospitality skills and able to search out and apply skills in the areas of tourism management, and travel & tourism.*

Candidates can choose a position in the areas of travel, leisure, tourism, and management. Almost all positions focus on the high levels of customer service, along with adhering to company or corporate guidelines. Hospitality management enable candidates to learn how to manage and lead teams of employees. By pursuing a hospitality training program, candidates can obtain a rewarding position in the hospitality field. Responsibilities of a hospitality candidate often require:

- Working with the general public
- Establishing clientele
- Marketing and sales
- High levels of customer interaction
- Accommodating guests
- Understanding basic accounting
- Working with the general public
- Training staff members
- Hiring and recruiting
- Following company protocols and procedures
- Learning about budgets, revenue, and other financial fundamentals
- Having strong problem-solving skills
- Marketing and sales
- High levels of customer interaction
- Accommodating guests
- Understanding basic accounting
- Coordinating budgets and meeting revenue goals
- Understanding company objectives
- Following company protocols and procedures
- Leading a team of employees, including managers and staff
- Strong problem-solving skills

### **Career Options**

Hospitality management training enable prospective hotel managers to receive a well-rounded and balanced hospitality management education. A hospitality management qualification can lead to a career as a:

- Food and Beverage Manager
- Hotel or Resort General Manager
- Front Office Manager
- Reservations Supervisor
- Convention Service Manager
- Gaming service occupations
- Lodging supervisors
- Motel operations supervisors
- Franchise operators
- Chefs, cooks, and other food preparation supervisors
- Catering Manager
- Reservations Supervisor
- Convention Service Manager
- Hotel or Resort General Manager
- Front Office Manager
- Assistant Hotel or Restaurant Manager
- Resident Manager
- Shift Supervisor
- Event Coordinator or Specialist
- Meetings Consultant

- Resident Manager
- Assistant Hotel or Restaurant Manager
- Marketing and Sales Director
- Food and Beverage Manager
- Accounting Supervisor
- Event Planner
- Lodging Manager
- Travel Agent

### **Hospitality Management Earning Potential and Employment Prospects**

Job opportunities in hospitality management require at least a Diploma in hospitality management, as this can further enhance an employee's skills and professional development. Resorts and hotels in particular offer many options for those with a hospitality qualification. Jobs in this field can be stressful and fast-paced; they require quick problem-solving skills and a strong background in customer service.

Hotel and resort businesses are in a competitive industry, and setting higher standards creates a demand for skilled professionals with formal hospitality management training. Jobs in this field are generally fast-paced and require a strong background in customer service. Large hotel and motel chains offer the most opportunities for advancement, and may also have their own formal hospitality management training programs. Employment in this field is expected to grow faster than average.

The annual earnings for hotel managers are £15,000, while restaurant managers and supervisors make an average of £15 per hour. Travel agents earn an average of £17,000.